



**Custom Technology
Solutions, LLC.**

**Giving You the Tools for
Asset Monetization,
Profitability & Liquidity
Improvement**

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Our Products/Services

1. RYI- Revenue Yield Through Inventory
2. Supply Chain Management
3. Inven-Sight Asset Management
4. CTS BI- Sight Business Intelligence
5. Rebate Management
6. Data Warehousing & E-Commerce
7. E-Pedigree
8. CTS Central Billing System
9. CTS CRM
10. Remote DBA Services
11. CTS -Spend Management & Business Integration

Our Approach

At CTS, we believe that **"One solution is not a solution for everyone."**

Each industry has its own needs and challenges. Our experienced and knowledge-based teams work with you closely to understand the current trends and competitive issues of your business and provide you with a comprehensive set of industry-focused solutions.

We have the right tools, technology, experience, methodologies, process, and best practices to deliver solutions that fits your organization's value, whatever your industry may be.

We provide our expertise on various industries including Automotive, Pharmaceuticals & Healthcare, Media & Entertainment & Electronics, Office Supplies, Bath & Kitchen, Financial Sector - Banking/Merger Acquisition Services, Retail, Wholesaling and Manufacturing, and Distribution & Logistics.

Industries List:

- a) Aerospace & Aviation
- b) Automotive
- c) Pharmaceuticals & Healthcare
- d) Media and Entertainment & Electronics
- e) Office Supplies
- f) Bath & Kitchen Industry
- g) Financial Sector - Banking / Merger & Acquisition
- h) Services Retail, Wholesale & Manufacturing
- i) Distribution & Logistics

RYI - Revenue Yield through Inventory

Think Revenue. Think Increased Cash Flow. Think Enhanced Earnings. Think RYI.

Would you like to increase your Revenue, Service Level and increase your Profit at the same time?

Some of the Benefits of RYI include:

- ✓ Customized Site Analysis - a commitment to thorough involvement in every step of the partnership.
- ✓ Guaranteed Service Level: 95% service level for both Manufacturers and Distributors increasing throughput and revenue
- ✓ Optimal Inventory Placement - expertly calculated order points and global product positioning.
- ✓ Finely-tuned Replenishment Orders - tailored to the Guaranteed Service Level and Revenue Objectives.
- ✓ Automated Customer Replenishment of Orders-control of customer orders based on advanced forecast.
- ✓ Increased Customer Retention - reducing vendor line changeovers, loss of business, and all associated costs.

What if there existed an equation for the handling of your products that ensured higher sales, improved customer retention, and excellence in efficiency?

What if you were guaranteed a minimum of a 95% service level and profitable increase?

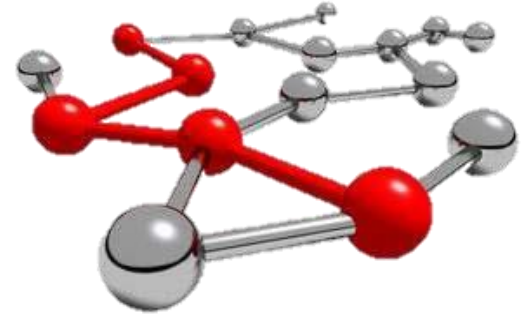
What if someone intimately studied your products movement and sales history and could accurately forecast the behavior of sales, even predicting your customers' need before they realized it themselves?

Wouldn't it ease your mind to know that your inventory was being valued and handled by experts who invested as much in your company as you do? Custom Technology Solutions is ready to welcome you into the next level of Smart Business: Revenue Yield through Inventory, or RYI.



With the sophistication of RYI, we pledge to study your assets from inception, handle them protectively, and invest in their destined growth. We offer you a chance to liberate your company from the inefficiencies and indifference of the current supply chain model, and succeed in multiplying your and your customers' financial growth

Supply Chain Management



To attain your business goals and succeed using supply chain, you need a partner with solutions. We, at CTS, are your partners that can provide you with full-support solutions and stand by you to ensure that our solutions will deliver maximum value to your organization and enhance your performance with NO investment in hardware and infrastructure.

At CTS, our professionals are always working to provide clients with world-class solutions, as we understand the complex nature of supply chains and just-in-time delivery.

We have developed a set of metrics to monitor the supply chain so that it is efficient, costs less and delivers high quality and value to customers. CTS solutions have been developed by enabling best practices in the area of inventory management, forecasting, demand planning, procurement, and profitability management. These solutions and create value by comparing the data across multiple modes, while driving operating efficiencies, service, performance, and profitability.

CTS solutions are custom designed to serve each customer's unique needs.

- ✓ **Inventory Management**
- ✓ **Forecasting**
- ✓ **Demand & Planning**
- ✓ **Procurement**
- ✓ **Profitability Management**

Inven-Sight Asset Management

A significant cost to most organizations is the inventory it carries to support customers and sales. To effectively manage and minimize the inventory investment, CTS can provide you with right tools that can endow you with competitive advantage for your firm in the market place.



- ✓ Sophisticated forecasting models to configure inventories at specific store locations.
- ✓ Forecast your inventory needs by testing multiple configurations using your parameters or our models.
- ✓ Inventories are stratified and modeled by classification and investment parameters.
- ✓ Inventory managed by velocity & service level objectives.
- ✓ Our proven results have delivered 4-5 times ROI to our customers.
- ✓ VMI - Vendor Managed Inventory

CTS BI- SIGHT

Business Intelligence



With globalization and technological innovations along with competition, businesses have grown more complex in terms of their product offerings. The more complex your business gets into, the more complex is your supply chain. You need a tool/software to generate the details for good decision making to result in an efficient supply chain.

CTS uses a proprietary business intelligence software that electronically extracts company's transactional data and converts it to a knowledge based decision support system for performance assessment and risk mitigation. This enables businesses to develop unique demand, supply, operational, and customer insights. By combining technology with years of operating experience, We provide clients with a platform in the areas of Executive Information System (EIS), Analytic, Data warehousing decision support system, and Sales management decision support for making more informed decisions.

Business intelligence systems can be used to optimize order quantities, pool suppliers, and minimize materials inventory. Cost control measures can also be applied to lower down the supply chain, to manage distribution and delivery logistics. We can help identify the moneymakers of your supply chain with our analysis.

CTS Business intelligence solutions can help identify the fine line of inventory level, above which holding becomes costly, or below which ends with product shortage. Business intelligence techniques used for inventory control include complicated cost-value equations and historical and forecast analysis.

Our business intelligence services can determine whether your supply chain is equipped to maintain uninterrupted supply of products and manage distribution of finished goods at the lowest cost possible. We will work with you to determine the right balance and provide recommendations to manage supply and distribution effectively.

As a result, you can improve the efficiency and effectiveness of the overall supply chain, thus maximizing your profits at optimal levels of customer satisfaction.

- ✓ **Executive Information System (EIS)**
- ✓ **Analytics**
- ✓ **Data Warehousing Decision Support System**
- ✓ **Sales Management Decision Support**
- ✓ **Financial Cast-P&L Management**

Rebate

Management

As rebate programs vary significantly from business to business across various industries, **CTS Rebate Management System is custom made to suit each organization.** The system uses proprietary software to track all data, define rebates for individual customer or groups of multiple customers to their Vendor and adjust rebate rates across the board depending on the set criteria.

CTS Rebate Management System provides customers with an efficient and paperless solution to handle the rebates. It simplifies the procedure of handling rebates by automating the process.

The system helps you calculate and run various rebate reports by one click of a button at the end of the month, quarterly or the period you choose within minutes. The reports are automatically populated with all the required information and the dollar amount immediately upon data entry.

The system greatly reduces your rebate dollars float and saves a substantial amount of time.



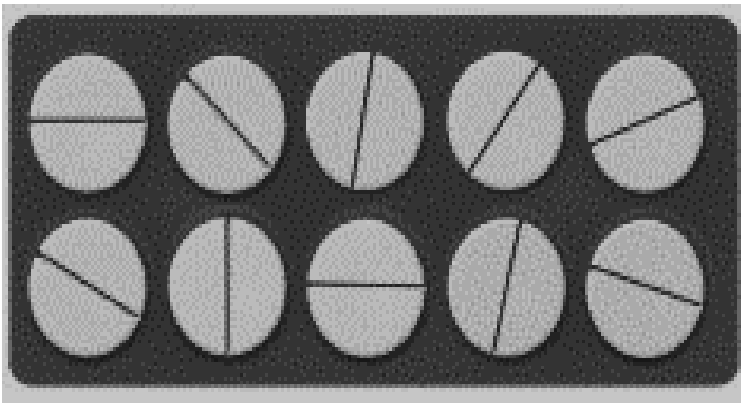
- ✓ **Online Analysis/Reporting**
- ✓ **National Accounts Analysis**
- ✓ **Consolidated Billing- Reporting – Sales Analysis- Location**
- ✓ **Specify Rebates by Product or Group**
- ✓ **Vendor Rebate Reporting**
- ✓ **EDI Transmission to and from all business partners**

Data Warehousing & E-Commerce

CTS decision support services include an inventory management system for optimizing service levels and return on investment. This system has a highly sophisticated Order Point generation process that has been developed over the last 20 years to fit various Industries and Multi- facility environment. The system is propelled by the parameters you establish or by our proven models. ETL (Extract, Transform and Load) our customized process for data warehousing that is designed to seamlessly extract and normalize data from disparate systems and platforms through an automated process.

- ✓ **E-Portal**
- ✓ **Decision Support Dashboard**
- ✓ **Executive Information System**
- ✓ **Profitability Management**





E -Pedigree

The American pharmaceutical market is the largest in the world, growing day by day. In this productive market, combating the growing problem of counterfeit drugs is a top priority for both regulators and those competing in the pharmaceutical industry.

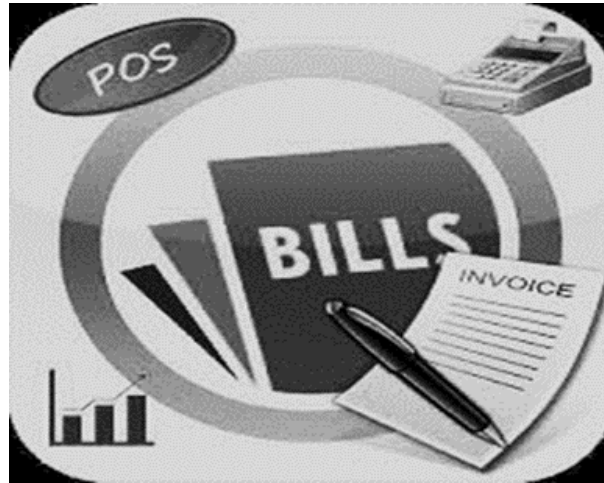
Your supply chain does not have to rely on an inefficient, imperfect, mostly manual process of tracking drug pedigrees, requiring significant effort from the various supply chain participants to maintain a complete record.

CTS electronic pedigree enhances pharmaceutical supply chain security and is easy and fast to implement and delivers the lowest total cost of pedigree management.

The Benefits of Electronic Pedigree:

- ✓ **Complete electronic tracking and documentation from manufacturer to supplier to end-user**
- ✓ **Secure electronic portal for management, tracking and e-pedigree for all transacted drugs**
- ✓ **Compliant with federal and state regulations**
- ✓ **Counterfeit Prevention**
- ✓ **High level of Accuracy**
- ✓ **Guarantee compliance**
- ✓ **Protect Brand Value**
- ✓ **Increase patient safety**
- ✓ **Faster, more accurate shipping and receiving**
- ✓ **Lower Labor & Inventory Costs**
- ✓ **Enhance operational efficiency**

CTS Central Billing System



- ✓ Central Billing service significantly reduces administrative time, provides accurate and auditable tracking of all transactions from PO to Invoicing to Payment. simplifies cost management, and provides centralized management and control of the billing process.
- ✓ The system translates EDI or XML transmissions and automates the entire procurement cycle from PO to payment for multiple national and global accounts into a centralized processing system.
- ✓ Centralized price verification for billing for National and Regional customer pricing contracts.
- ✓ The system has full Online audit capabilities for all business transactions.
- ✓ Cash Application and Check Printing, We use ACH network that acts as the central clearing facility for both paper and Electronic Fund Transfer (EFT) remittances..
- ✓ On-line secure portal with access to PO's, Invoices, Accounts Receivable, and all Payments transactions.

CRM

Customers Relationship Management

CTS CRM is completely customizable to fit your needs . CTS CRM also allows you sync contacts, tasks, and calendars from Microsoft Outlook, Gmail, Yahoo! Mail, and any other IMAP mail servers.

We manage projects effectively by keeping track of the sales process, the marketing process, and customer support through one portal.

These capabilities allow project managers to monitor tasks and identify opportunities. CTS CRM users no longer need to worry about inaccurate information, lost data, or inaccurate information. Our Centralized BI Portal to manages and monitors your sales force productivity and customer relations.

- ✓ **Shorten sales cycles**
- ✓ **Retain more customers**
- ✓ **Increase employee productivity**
- ✓ **Improve inter-departmental communication**
- ✓ **Close the gaps in your sales and customer service processes**
- ✓ **Integrate with other business systems**



CTS Remote DBA Services

The features of CTS remote DBA offering to suit your particular needs. We offer the following and more:

- ✓ A dedicated primary and secondary DBA assigned to work with you as a remote DBA on an ongoing basis
- ✓ Daily check-in by an experienced remote DBA and recommendations for database care
- ✓ Proactive remote database administration and maintenance with constant database monitoring and alert notification
- ✓ Comprehensive monthly reviews and reports
- ✓ 24/7 remote DBA availability with guaranteed response time
- ✓ On-site and Off-site flexibility
- ✓ Included Oracle remote DBA consulting hours each month to be used for proactive maintenance, special projects, or any Oracle database related work
- ✓ Customized services for your special projects
- ✓ Backup and overflow support for your DBA team
- ✓ Full remote database administration and Oracle outsourcing from part-time DBA support to full-time support for special projects as they arise.

Oracle APPS Specific Services

- ✓ **Installation and configuration of Oracle Financial Application Server**
- ✓ **Upgrading Oracle Financial**
- ✓ **Cloning**
- ✓ **Tuning**
- ✓ **Applying Patches**
- ✓ **Monitoring and troubleshooting**
- ✓ **Backup and Recovery**
- ✓ **System Administration**
- ✓ **Setup, Generation**



CTS Spend Management & Business Integration

CTS Ariba Integrator enables the integration between Ariba Supplier Network buyers and supplier. It lets suppliers create orders from Ariba, edit existing Ariba order and complete transactions with purchase orders. It can also provide functionality for you to upload your catalog to Ariba.

All integration complies with the Ariba protocols via c XML messaging and HTTPS. CTS is your gateway to global business through CTS /Ariba spend management

PunchOut2Go offers Draft Cart PunchOut Catalog Solutions that suppliers can now quickly offer their customers.

Our Ariba Draft carts allow a supplier to manually prepare a quote/order for a customer through an Online interface or automated from the supplier's accounting applications.

These draft carts can contain catalog and non-catalog products (Customize Products).



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